

Company Profile

IOE (Bangladesh) Limited.

Visiting/Postal Address :	House # 04 (5 th Floor), Road # 132, Gulshan-1, Dhaka Bangladesh.
Registered Address :	Plot # 196, Block-B, Safwan Road, Basundhara, Dhaka.
Telephone Telefax	880-2-222262174, 222286319, 222285134. 880-2-8833612, 01819-224-590.
(Company) E-mail address	info@ioe.com.bd
Website (in English)	www.ioe.com.bd
Contact person Name/Position E-mail address Telephone	a) Aftabul Islam FCA Chairman IOE (Bangladesh) Ltd. aftab@ioe.com.bd
	b) Zerif Aftab Director IOE (Bangladesh) Ltd. zerif.aftab@ioe.com.bd
	c) Sarwar Jahan MBA General Manager IOE (Bangladesh) Ltd. sarwar.jahan@ioe.com.bd , Cell : 01819-224590

Company data :

Year of establishment/registration	1996
Number of employees	574
Core products	Marketing of Office Automation and IT Products, Technical Services, Digital Archiving , Physical Archiving, DDMS, Data Entry, Data Management , Variable Data Printing, Consulting Services etc.

Markets (for potential cooperation)	Financial Institutions, Embassies, Foreign Mission, Telecom Industry, Multinational & Local Corporate, Ministry, Government & Private Sectors etc in Bangladesh.
Search Focus	1. Supply and Installation of Office Automation Equipments, Banking Product, Parts & Accessories. 2. Supply and installation of IT & Banking Equipment. 3. Digital Archiving, Physical Archiving, DDMS, Data Entry, Data Management etc. 4. Variable Data Printing. 5. Consulting Services.
Ownership	Registered in Bangladesh.
Experience in Marketing Hardware Products.	IOE having over 37 years experience to represent is an Authorized Distributor of different world renowned companies like Xerox USA for Photocopier & Printer, InFocus USA for DLP Multimedia Projector, 3M USA for LCD Multimedia Projector, Sendon International Pte; Ltd. For UPS , Martin Yale USA, & Aorora Corp. USA for Paper Shredder, SMART Technologies Canada for SMART Board, Vision UPS Systems Ltd. Luxembourg for Online UPS, Leums Corporation China for UPS, Ying Gene Enterprises Ltd., Taiwan for Bank Note Counting & Note Binding Machine, PANINI S.P.A for MICR Scanner and Xiamen Pinnacle for Electronic Fiscal Device in Bangladesh since 1984.
Experience in Variable Data Printing.	IOE having over 8(Eight) years experience for 160 (One Hundred Fifty) Million variable Data Printing by Digital Printing Technology in different Government, Private and Multinational Institutions.
Experience in Consultacing Services.	IOE having over 20 (Twenty) years experience in Consultancy business and IOE successfully completed a largest and important National Project named "National Household Database (NHD) Project" joint venture of Xerox India Limited and TOP Image System (TIS) Germany for 45 (Forty Five) Millions for Questionnier Printing, Data Capture and Processing using Intellegant Character Recognition (ICR) Technology.

Financial data (in BDT):

Financial figures for the last five years (BDT. Million)	[2019-20]	[2018-19]	[2017-18]	[2016-17]	[2015-16]
Turnover	919.569	1104.021	985.263	624.732	580.652
Profit before tax	30.827	42.174	37.774	34.877	41.567
Total assets	311.380	304.383	273.860	268.955	242.956
Equity	245.977	225.939	198.526	172.922	149.018

Financial Strength : IOE (Bangladesh) Limited has been enjoying a credit facility along with Liquid assets for BDT. 306 (Three Hundred Six) million from different financial institutions apart of own working capital which are given below :

Name Of the Financial Institutions	Amount “BDT”
Prime Bank Limited	170 Million
Eastern Bank Limited	95 Million
Liquid Assets with other Financial Institutions.	41 Million

WHO WE ARE – WHAT WE DO ?

IOE (Bangladesh) Limited

Corporate Address : “Wali Center” (3rd-5th Floor) 74 Gulshan Avenue, Gulshan-1, Dhaka-1212. Telephone : 880-2-8825134,8826298,8826319.

IOE (Bangladesh) Limited [Previously it was known International Office Equipment] is one of the largest and leading OA (Office Automation), IT Peripherals , Banking Equipments , Office Power Solution and Variable Digital Printing Solution and marketing company in Bangladesh since 1996 having 21 Offices & Service Centers across the Country.

IOE is an Authorized Distributor/Agent of different world renowned companies like Xerox USA, InFocus USA, Hitachi Japan, 3M USA, Sendon International Pte; Ltd. , Martin Yale USA, & Aorora Corp. USA, SMART Technologies Canada, Vision UPS Systems Ltd. Luxembourg, Leums Corporation China, Ying Gene Enterprises Ltd., Taiwan, PANINI S.p.A.; Italy etc for marketing their full ranges products in Bangladesh.

IOE's Business Process Outsourcing, Data Center Power solution, Data warehousing, Document & SAF Management, BTS Installation is second to none in Bangladesh since 2007.

Our Vision Statement: Your best partner to bring technology closer to you.

Our Mission: We stride forward for a better tomorrow with the best technology and innovative products for our customers .We adopt the highest values of business ethics and work environment for our employees and for our associates.

Business Strength: With cumulative expertise and experience for more than 30 years, IOE has established itself a #1 choice in to the Financial Institutions, Local and Multinational Corporate, Embassies & Telecom sectors for its unparallel after sales service, knowledgeable product consultant, integrity & sincerity and a dynamic management team.

IOE has 21 (Twenty One) offices in and outside Dhaka from which they ensure prompt after sales service support to their valued clients across the country.

IOE is now become a pioneer for Document Management & Data warehousing in Bangladesh. Partnering with Xerox Global Services- IOE has been SAF Imaging, Indexing, Data Entry and SAF Archiving to larger Data Processing NHD Census Project and Agriculture Census Project with BBS and 5 (Five) leading Telecom like Banglalink GSM, Robi Axiata, Grameenphone Limited, Airtel Bangladesh Limited and bKash Limited since 2007 and have a good experience of 205 (Two Hundred Five) million Form Scanning, Indexing, Data Entry and Archiving.

Business Experience : IOE (Bangladesh) Limited recently aquired all asstes, liabilities & goodwill of International Office Equipment which has a long business experience is more than 33 (Thirty Three) years for marketing as well as Service of OA (Office Automation) & Others IT Peripherals products in Bangladesh.

In the year 2007 IOE diversified their business to Document Management & Achiving especially for SAF Imaging, Data Entry & SAF Achieving. Within shortest possible days IOE obtained experience of 128 (One Hundred Twenty Eight) Million of SAF Processing and Data Entry of 4(Four) largest and renowned telecom in Bangladesh.

Technology Support Capability: As one of the largest OA & IT marketing company in Bangladesh IOE maintain a good regular inventory of different OA & IT products like Computer, UPS, Scanner & Printer.

Major Clients : Grameen Phone, BanglalinkGSM, Robi Axiata, Airtel Bangladesh, bKash Limited, Bangladesh Army, Bangladesh Bank, Dutch Bangla Bank Ltd, Standard Chartered Bank, Citi Bank NA, UCB Limited, Prime Bank Limited, Eastern Bank Limited, Islami Bank Bangladesh Ltd, Sonali Bank Limited, Agrani Bank Limited, Bangladesh Krishi Bank, Janata Bank Limited, Jamuna Bank Ltd., Uttara Bank Ltd., Bank Asia Ltd., Premier Bank Ltd., South East Bank Ltd., Brac Bank Limited, Bangladesh Computer Council, Ministry of Education, Ministry of Defense, Ministry of Finance, Ministry of Land, DLRS, World Bank, JICA, UNDP, UNFPA, WFP, US Embassy, British High Commission, Canadian High Commission, Royal Norwegian Embassy, Indian High Commission, Sweden Embassy, Checkpoint Bangladesh Limited , r-Pac International, NL-7 Bangladesh Ltd., Avery Denison Bangladesh Ltd. Etc.

No. of Manpower : Total Manpower : 574 Nos.
Top Management: 4 Nos.
Senior Management: 14 Nos.
Senior Executive: 27 Nos.
Executive: 137 Nos.
Technical Support Engineer (Hardware) : 52 Nos.
Technical Support Engineer (Software) : 9 Nos
Data Entry Operator : 257 Nos.
Scanning Operator : 67 Nos.
Support Staff : 17 Nos.

Chairman: Mr. Aftabul Islam FCA is the Chairman of IOE (Bangladesh) Limited. Mr. Islam is the Chairman of Asia Pacific General Insurance Co; Ltd. & BD Venture Ltd. ATAZ Bangladesh Ltd. and business partner of Impact PR and Islam Aftab Kamrul & Company (A Chartered Accountant Firm). Mr. Islam also Member of the Board of Directors of Bangladesh Bank (Central Bank of Bangladesh) & SMC Enterprise Ltd and former Chairman of SME Foundation.

Mr. Islam is associated with different business association. Currently he is the Director of FBCCI (Federation of Bangladesh Chambers Commerce & Industry and former president of AmCham (American Chamber of Commerce in Bangladesh), DCCI (Dhaka Chamber of Commerce & Industries) & BCS (Bangladesh Computer Samity).

Board of Directors :

Mr. Aftabul Islam FCA, Chairman
Mr. Asif Aftab MBA, Managing Director
Mrs. Towkika Aftab MA, LLB
Mr. Zerif Aftab, BBA