



BETS Consulting Services Ltd. is one of the leading consulting firms in Bangladesh. It started its journey in the year 1979 as Bangladesh Engineering and Technological Services Ltd. (BETS). In the year 2005 it renamed as BETS Consulting Services Ltd. (BETS).

Ever since its establishment in 1979, BETS has developed into a premier consultancy organization providing services from the stage of conceptualization to planning, design and detailed engineering of diverse discipline projects. Focusing on the need of clients, BETS has expanded its activities in diversified fields to develop areas of complementary expertise and strengthen firm's capabilities. Collective professional achievements include a large number of assignments spread all over Bangladesh and of late in Tajikistan, Uzbekistan, Kazakhstan, Azerbaijan, Georgia, Afghanistan, Cambodia, Nepal, Albania, Sudan, Somaliland, Tanzania, Vietnam and Yemen.

The firm has a highly experienced team of above 450 experts and professionals in different fields. BETS professional achievements include a large number of assignments spread all over Bangladesh and abroad. BETS is staffed by eminent, experienced and qualified professionals. The professional staff of BETS comprises Engineers of various disciplines, Project Management and Quality Assurance Experts, Designers, Water Supply and Sanitation Engineers, Agriculturist, Irrigation Specialists, Hydrologists, Energy Specialists, Educationists, Community & Institutional Development Specialists, Financial Analysts, Sociologists, Economists, Socio-economists, IT Specialists, Environmentalists, Architects, Planners, etc. BETS has also an active panel of associate consultants and advisors with rich experience in various fields and known in their fields of expertise including in the sector of law reforms & shipping.

BETS is an ISO 9001-2015 certified company and maintains quality management system standards. As an ISO Certified Company, BETS give emphasis on effective planning, operation and quality management system processes. With quality assurance, the company is better equipped and prepared to deliver at an even higher level.

BETS Consulting Services Ltd. has achieved an enviable record of success with involvement in about than 550 projects at home and abroad both in the public and private sector. This level of experience was made possible by the application of highly specialized expertise and total impartiality. This serves as a testimony to the reputation and trust gained over more than 41 years of uncompromising effort.

Financial Capacity

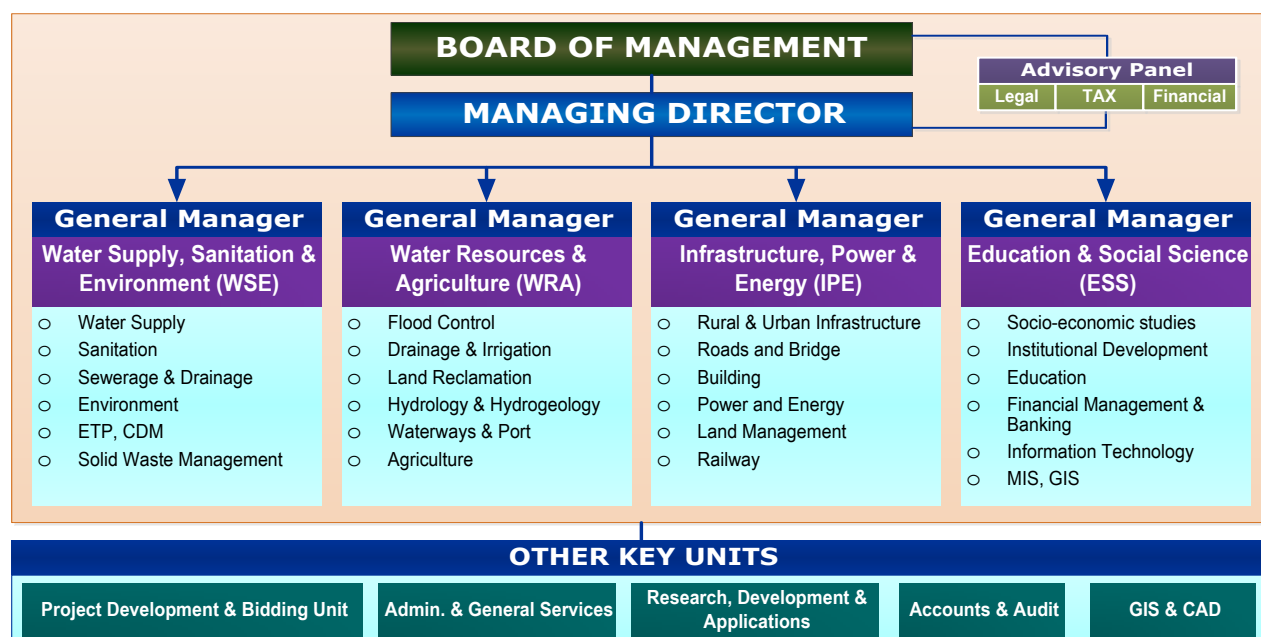
Financial data	2015 EUR	2016 EUR	2017 EUR	2018 EUR	2019 EUR	Average - EUR	This year - EUR (projection)
Total Assets	999,435	1,586,428	2,004,937	2,464,940	2,724,070	2,444,953	
Total Liabilities	4,237	5,233	5,193	4,888	4,616	6,042	
Operating Expense	3,003,398	4,884,331	5,537,197	541,703	522,567	3,622,299	
Taxes Paid	119,155	208,961	202,533	273,598	190,399	248,662	
Profit After Tax	134,275	352,157	430,509	578,068	395,864	472,718	
Turnover	3,137,645	5,236,489	5,967,706	4,506,622	5,714,161	6,140,656	
Liquid Asset	27,934	23,894	32,192	19,601	18,158	30,445	
Net worth	995,198	1,581,195	1,999,744	2,460,053	2,724,070	2,440,065	
Current Assets	699,329	998,030	1,429,516	1,923,238	2,201,503	1,812,904	
Gross Profit	594,251	1,071,304	1,111,284	1,309,139	1,014,842	1,275,205	
Profit Before Tax	253,430	561,118	633,042	851,666	586,263	721,380	

Availability of Relevant Human Resources

NO.	SECTOR	NUMBER OF PROFESSIONAL STAFF
01.	Water Supply, Sewage and Sanitation Engineer	20
02.	Water Treatment Plant Specialist	5
03.	Pipe Network Specialist	4
04.	Water Resources Management Specialist	12
05.	Road / Bridge Engineer	8
06.	Traffic Engineer	4
07.	Transport Economist	3
08.	Drainage & Irrigation Engineer	10
09.	Architect/Planner	7

NO.	SECTOR	NUMBER OF PROFESSIONAL STAFF
10.	Structural Engineer	7
11.	Geotechnical / Foundation Engineer	5
12.	Contract Specialist / Procurement Specialist	6
13.	Electrical and Mechanical Engineers	8
14.	Power Plant Engineer	3
15.	Power Transmission & Distribution Engineer	5
16.	SCADA Engineer	2
17.	Telecommunication Engineer	3
18.	Construction Engineer (Civil)	50
19.	Environmental Specialist	8
20.	Ecologist	2
21.	Hydraulic and River Engineer	8
22.	Hydrologist/Hydro-geologist/Eng. Survey Specialist	7
23.	Municipal Engineer	9
24.	Hydrologist	1
25.	Finance & Accounting Management Specialist	6
26.	Legal Specialist	2
27.	Petroleum Engineer / Drilling Expert	2
28.	Chemical Engineer	2
29.	Economist / Financial Management Specialist	8
30.	Sociologist/Socio-Economist	10
31.	Resettlement Specialist	8
32.	Institutional Development Specialist	5
33.	WID Development/Gender Specialist	6
34.	Communication Specialist	5
35.	Training Specialist	6
36.	NGO Specialist	2
37.	System Analyst/Data Management Expert/Programmer	6
38.	GIS Specialist	4
39.	Monitoring & Evaluation Specialist	6
40.	Survey Specialist/Land Acquisition Specialist	6
41.	Agricultural Engineer/ Agronomist, Fishery Specialist/Livestock Specialist	10
42.	Junior Engineer	40
43.	Other Support Staff	120
TOTAL:		521

Organizational Structure



Board of Directors:

Name	Nationality	Position	Share % (ownership)
Dr Abdus Shabur	Bangladeshi	Managing Director	1.78
Dr Emran Kabir Chowdhury	Bangladeshi	Director	0.48
Ishita Kabir	Bangladeshi	Director	22.67

Beneficial Ownership:

Sl.	Name of Shareholder	No. of Share	Share % (ownership)
1	Ishita Kabir	102	22.67
2	Risa Kabir	95	21.11
3	Zahanara Begum	48	10.56
4	Dil Afroza Chowdhury	36	7.92
5	Dr Abdus Shabur	8	1.78
6	Humayun Kabir Chowdhury	2	0.48
7	Dr Anwar Kabir Chowdhury	2	0.48
8	Dr Emran Kabir Chowdhury	2	0.48
9	Mrs. Shahida Akhter	1	0.24
10	Mrs. Shahana Akhter	1	0.24
11	Mrs. Rehana Kabir	1	0.24
12	Mrs. Ruma Rahman	1	0.24
13	Ms. Rozy Rahman	1	0.24
14	BETS International Pty Ltd.	150	33.33
	Total	450	100%