

# COMPANY PROFILE

Sky Digital(BD) Ltd.



## 1.0 Company Information

Sky Digital (BD) Limited is an emerging Bangladeshi Information and Communication Technology (ICT) service provider and software developer. Sky Digital is the fastest growing market leader in software development and services for enterprise wise business process improvement. It is providing the most comprehensive suite to empower organizations to increase business performance at all levels and to maximize industry-oriented compliance and corporate governance program. The company established in 2020 with the mission to provide integrated and innovative solutions to our clients by utilizing the latest technology, best practices and recognized industry standards.

Our **mission** is to provide integrated and innovative solutions to our clients by utilizing the latest technology, best practices and recognized industry standards.

Our **Vision** is to be recognized worldwide as a leading ICT Solutions provider in enterprise with excellence and compliance.

**Sky Digital** at a glance:

- We design, develop, support and promote ICT applications using comprehensive and state-of-the-art technology.
- About 2 years of experience
- A team of 20+ people with 15+ software development professionals
- Office in space (2000 sq. feet)
- Quality is a top priority for the company. We use advanced methodologies in all our activities based on well-known international standards in order to ensure high quality products or services for our clients.

Clientele

**Sky Digital** has 5+ clients of various categories including Bank, Corporate, NGO, and so on. Besides the national market we have clients across the United States, and UAE as well.

## Data Summary of Sky Digital (BD) Limited

|                             |                                                                       |                                  |             |
|-----------------------------|-----------------------------------------------------------------------|----------------------------------|-------------|
| <b>Company Name</b>         | Sky Digital (BD) Limited                                              | <b>Year Established</b>          | August 2020 |
| <b>Address</b>              | 57, Sel Triden Tower, VIP Road, Purana Paltan Lane, Dhaka, Bangladesh | <b>Main Market</b>               | Bangladesh  |
| <b>Email</b>                | <a href="mailto:info@skydigitalbd.com">info@skydigitalbd.com</a>      | <b>Number of Tech Persons</b>    | 20          |
| <b>Website</b>              | <a href="http://www.skydigitalbd.com">www.skydigitalbd.com</a>        | <b>Number of Sales Persons</b>   | 02          |
| <b>Trade License No.</b>    | TRAD/DNCC/023088/2023                                                 | <b>Total Number of Employees</b> | 25          |
| <b>BIN Registration No.</b> | 003893538-0101                                                        | <b>Management</b>                | 3           |
| <b>TIN No.</b>              | 743074368260                                                          | <b>Financial Year-end</b>        | June        |

|                       |                                                                |                       |                           |
|-----------------------|----------------------------------------------------------------|-----------------------|---------------------------|
| <b>Bank Details</b>   | Dutch Bangla Bank Limited<br>Banasree Branch, Dhaka            | <b>Account Number</b> | <b>30311000008<br/>02</b> |
| <b>Contact Person</b> | Khaleda Akhter<br>Managing Director<br>Mobile: +88 01759098959 |                       |                           |

## 2.0 Practical Experiences and Portfolio

Sky Digital (BD) Ltd. has a significant number of clients in different sector in Bangladesh as well as abroad. Some experiences are shared here for reference.

| Project Name                                                      | Platform        |                    | Reference/Client                                                                                                                                                                                                |
|-------------------------------------------------------------------|-----------------|--------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
|                                                                   | Web Application | Mobile Application |                                                                                                                                                                                                                 |
| Contact Point Verification                                        | ✓               | ✓                  |  মিউচুয়াল ট্রাস্ট ব্যাংক লিমিটেড<br><b>Mutual Trust Bank Ltd.</b><br><i>you can bank on us</i><br>Mutual Trust Bank Limited |
| Customer Relationship Management                                  | ✓               | ✓                  | <br>Secure Property Management Ltd.                                                                                         |
| Web Portal                                                        | ✓               |                    |                                                                                                                                                                                                                 |
| MiniERP<br>(Fund management, accounting, inventory, HRM, Payroll) | ✓               |                    | <br>Skills for Employment Investment Program<br>Skills for Employment Investment Program                                   |
| Internal Audit Management & Monitoring System                     | ✓               |                    | <br>Local Government Engineering Department                                                                                |

### 2.1. Contact Point Verification Management

|                                                                                |                                                                |
|--------------------------------------------------------------------------------|----------------------------------------------------------------|
| Assignment Name: <b>Contact Point Verification Management</b>                  | <b>Approx value of the Contract:</b><br><b>BDT 1270,000.00</b> |
| Country: <b>Bangladesh</b><br>Assignment Location within country: <b>Dhaka</b> | Duration of assignment (months):<br><b>6 Months</b>            |

|                                                                                                                                                                                                                                                                                                                             |                                                     |                                                                          |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|--------------------------------------------------------------------------|
| Name of Client: <b>Mutual Trust Bank Limited</b><br>Address: <b>Dhaka</b>                                                                                                                                                                                                                                                   |                                                     | No of Staff-Months: 03 <b>Staffs –2 Months</b>                           |
| Start Date (Month/Year):<br><br><b>10/20</b>                                                                                                                                                                                                                                                                                | Completion Date (Month/Year):<br><br><b>12/2020</b> | Value of services provided under the contract ( <b>Tk. 1270,000.00</b> ) |
| <b>Detailed Narrative Description of Project:</b> This is a combination of a Mobile application and Web Application to collect the contact point of a Loanee and send it to the central server for verification.                                                                                                            |                                                     |                                                                          |
| <b>Detailed Description of Actual Services Provided by your Staff:</b><br><br>Requirement collection, Requirement analysis, System Analyst Development & design of database, Regular updates, Training on Admin Panel, Data Entry, Adaptation of new technology as suited, Maintenance, implementation in Bank Data Center. |                                                     |                                                                          |
| <b>Database:</b> MS SQL                                                                                                                                                                                                                                                                                                     |                                                     |                                                                          |
| <b>Programming Language:</b> C#, HTML5, CSS3, .NET CORE Framework, Java(Android SDK)                                                                                                                                                                                                                                        |                                                     |                                                                          |
| <b>Scripting Language:</b> JavaScript, AJAX, JQuery, Bootstrap, Json                                                                                                                                                                                                                                                        |                                                     |                                                                          |

## 2.2 Customer Relationship Management

|                                                                                                                                                                                                                                                                                                                                                                                                                            |                                                     |                                                                           |
|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|---------------------------------------------------------------------------|
| Assignment Name: <b>Customer Relationship Management</b>                                                                                                                                                                                                                                                                                                                                                                   |                                                     | Approx value of the Contract: BDT <b>18,70,000.00</b>                     |
| Country: <b>Bangladesh</b><br>Assignment Location within country: <b>Dhaka</b>                                                                                                                                                                                                                                                                                                                                             |                                                     | Duration of assignment (months):<br><br><b>6 Months</b>                   |
| Name of Client: <b>Secure Property Management Ltd.</b><br>Address: <b>Dhaka</b>                                                                                                                                                                                                                                                                                                                                            |                                                     | No of Staff-Months: 7 <b>Staffs –16 Months</b>                            |
| Start Date (Month/Year):<br><br><b>09/2020</b>                                                                                                                                                                                                                                                                                                                                                                             | Completion Date (Month/Year):<br><br><b>04/2021</b> | Value of services provided under the contract ( <b>Tk. 18,70,000.00</b> ) |
| The journey of our software begins with a few simple information like Name, Phone Number and Email address etc. which can be entered by any kind of user in the system. Then it is forwarded to the sales force to contact the individual or company for the preferred product. When the customer decides for a particular product, the sales force then enters the customer details and preferences as prospective leads. |                                                     |                                                                           |

Upon the completion of collecting all detailed documents that are needed for different products including the automated application form for customers, this prospective is forwarded to main office for assessment.

Every transactional data and change logs regarding customer personal information or modifications in applications are strictly stored for securing clear audit trail of the system.

Each change in the complete process of an application is rectified in different types of real-time dashboards which provides graphical and numerical status of the business. Also upon every update of the application, notifications are generated throughout the system for the respective officials for a faster response.

The performance of the sales force is bound to individual personnel as well as their current position in the organogram of the company. This feature enables the system to rectify each employees personal accomplishments as well as the performance of their current and previous team even if they switch their responsibilities, target region or job location.

Our mobile app provides users with a portable and easily accessible window and keeps in touch on the go providing the dashboards, push notifications and other simple but handy functionalities.

So our solution can provide support from field agents of the sales force to the policy makers of the business in a single platform and provide the most current status of the overall business helping the company to thrive and be ahead of other competitors.

## Mobile App

Our customized mobile app opens up a more portable and convenient portal of the software. It provides individual users with their role wise accessibility to dashboards and special features as well as some general features. The key features of mobile app are –

-  Both offline/online field data collection
-  Push Notifications
-  Update Customer Information
-  Sync all data to web application

Detailed Description of Actual Services Provided by your Staff:

Requirement collection, Requirement analysis, System Analyst Development & design of database, Regular updates, Training on Admin Panel, Data Entry, Adaptation of new technology as suited, Maintenance, implementation in the US based server and maintenance (Up-to-date).

**Database:** MySQL

**Programming Language:** PHP Laravel Framework, Java(Android SDK)

**Scripting Language:** JavaScript, AJAX, JQuery, Bootstrap, JSON

## 2.3 ERP (Printing Press)

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|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|--------------------------------------------------------------------------|
| Assignment Name: <b>ERP (Printing Press)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                     | Approx value of the Contract:<br><b>BDT 18,00,000.00</b>                 |
| Country: <b>UAE</b><br>Assignment Location within country: <b>Dubai, UAE</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                    |                                                     | Duration of assignment (months):<br><b>6 Months</b>                      |
| Name of Client: <b>Amana Enterprise</b><br>Address: <b>UAE</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |                                                     | No of Staff-Months: <b>5 Staffs –10 Months</b>                           |
| Start Date (Month/Year):<br><br><b>01/2021</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  | Completion Date (Month/Year):<br><br><b>07/2021</b> | Value of services provided under the contract (Tk. <b>18,00,000.00</b> ) |
| <p>Detailed Narrative Description of Project:</p> <p><b>Accounting System:</b></p> <p>Accounting system is designed to automate and integrate all the business operations such cash flows, expenditure, finance etc. With the accounting software accurate, up-to-date business operation, cash in, cash out and other financial matters are literally at fingertips. Some features of the Accounting Systems are given below:</p> <ul style="list-style-type: none"> <li>• Multiple branch support</li> <li>• Flexible Chart of Account (fully customizable)</li> <li>• Voucher Entry (Receipt, Payment and Journal)</li> <li>• Cash book</li> <li>• Bank book</li> <li>• Bank Reconciliation</li> <li>• Accounts Payable and Receivable</li> <li>• Ledger</li> <li>• Group Ledger</li> <li>• Cheque register</li> <li>• Trial Balance (branch-wise, consolidated)</li> <li>• Balance Sheet (branch-wise, consolidated)</li> <li>• Income Statement etc. (branch-wise, consolidated)</li> <li>• Cash Flow Statement</li> </ul> |                                                     |                                                                          |

## Billing Management:

- Product Configuration
- Customer/Client Entry
- Bank Information
- Work Order Preparation
- General Billing List
- Individual Billing
- Partial Bill Collection
- Installment Wise Bill Collection
- Monthly Bill Collection
- Automatic Account posting while bill collection
- Bill deduction and status update page
- Party Ledger Report
- Party-wise Outstanding Amount report

## User and Employee Management System:

This module will keep information of all Employee. It will also help to create user for the system and maintain their password. Users will get different roles according to their duties and responsibilities.

- Employee Information
- User creation and modification
- Administrative setup
- Assign role of different users
- Access control on different module
- Support Multiple hierarchy
- Encrypted Technology
- Activate/deactivate user
- Audit trail

## Detailed Description of Actual Services Provided by your Staff:

Requirement collection, Requirement analysis, System Analyst Development & design of database, Regular updates, Training on Admin Panel, Data Entry, Adaptation of new technology as suited, Maintenance and implementation.

**Database:** MySQL

**Programming Language:** PHP Laravel Framework

**Scripting Language:** JavaScript, AJAX, JQuery, Bootstrap, Json

## 2.4 Bunon ERP(Accounting, Inventory & Billing)

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|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|--------------------------------------------------------------------------|
| Assignment Name: <b>Bunon ERP(Accounting, Inventory &amp; Billing)</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                     | Approx. value of the Contract:<br><b>BDT 14,00,000.00</b>                |
| Country: <b>Bangladesh</b><br>Assignment Location within country: <b>Narsindghi</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                   |                                                     | Duration of assignment (months):<br><b>6 Months</b>                      |
| Name of Client: <b>Bunon Textile Ltd</b><br>Address: <b>Narsindghi</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                |                                                     | No of Staff-Months: <b>5 Staffs –10 Months</b>                           |
| Start Date (Month/Year):<br><br><b>04/2021</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        | Completion Date (Month/Year):<br><br><b>11/2021</b> | Value of services provided under the contract (Tk. <b>14,00,000.00</b> ) |
| <p>Detailed Narrative Description of Project:</p> <p><b>Accounting System:</b></p> <p>Accounting system is designed to automate and integrate all the business operations such cash flows, expenditure, finance etc. With the accounting software accurate, up-to-date business operation, cash in, cash out and other financial matters are literally at fingertips. Some features of the Accounting Systems are given below:</p> <ul style="list-style-type: none"> <li>• Multiple branch support</li> <li>• Flexible Chart of Account (fully customizable)</li> <li>• Voucher Entry(Receipt, Payment and Journal)</li> <li>• Cash book</li> <li>• Bank book</li> <li>• Bank Reconciliation</li> <li>• Accounts Payable and Receivable</li> <li>• Ledger</li> <li>• Group Ledger</li> <li>• Cheque register</li> <li>• Trial Balance (branch-wise, consolidated)</li> <li>• Balance Sheet(branch-wise, consolidated)</li> <li>• Income Statement etc. (branch-wise, consolidated)</li> <li>• Cash Flow Statement</li> </ul> <p>Purchase and Inventory:</p> <ul style="list-style-type: none"> <li>• Purchase order</li> <li>• Direct purchase</li> <li>• Supplier information</li> <li>• Product/spare parts information</li> </ul> |                                                     |                                                                          |

- Real-time tracking of items/products
- Multiple location/warehouse
- Expire date tracking
- Unlimited category creation
- Brand, manufacturer, model, style and size wise tracking
- Products images
- Unit of measurement configuration
- Multi-tier stock maintenance
- Physical count/adjustments and audit trail for inventory adjustments
- Stock transfer
- Define automatic Re-order level
- Sales price configuration
- Customized report such as daily stock status by item/category/style, product wise re-order, many more.

#### Billing Management:

- Product Configuration
- Customer/Client Entry
- Bank Information
- Work Order Preparation
- General Billing List
- Individual Billing
- Partial Bill Collection
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#### User and Employee Management System:

This module will keep information of all Employee. It will also help to create user for the system and maintain their password. Users will get different roles according to their duties and responsibilities.

- Employee Information
- User creation and modification
- Administrative setup
- Assign role of different users
- Access control on different module
- Support Multiple hierarchy
- Encrypted Technology
- Activate/deactivate user
- Audit trail

|                                                                                                                                                                                                                                                                                                     |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Detailed Description of Actual Services Provided by your Staff:<br><br>Requirement collection, Requirement analysis, System Analyst Development & design of database, Regular updates, Training on Admin Panel, Data Entry, Adaptation of new technology as suited, Maintenance and implementation. |
| <b>Database:</b> MySQL                                                                                                                                                                                                                                                                              |
| <b>Programming Language:</b> PHP Laravel Framework                                                                                                                                                                                                                                                  |
| <b>Scripting Language:</b> JavaScript, AJAX, JQuery, Bootstrap, Json                                                                                                                                                                                                                                |

## 2.5 Internal Audit Management System

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|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------|---------------------------------------------------------------------------|
| Assignment Name: <b>Development and maintenance of Internal Audit Management System</b>                                                                                                                                                                                                                       |                                                     | <b>Approx value of the Contract: BDT 35,00,000.00</b>                     |
| Country: <b>Bangladesh</b><br>Assignment Location within country: <b>Dhaka</b>                                                                                                                                                                                                                                |                                                     | Duration of assignment (months):<br><b>6 Months</b>                       |
| Name of Client: <b>Local Government Engineering Department, Bangladesh</b><br><br>Address: <b>Dhaka</b>                                                                                                                                                                                                       |                                                     | No of Staff-Months: 11 <b>Staffs –6 Months</b>                            |
| Start Date (Month/Year):<br><br><b>01/23</b>                                                                                                                                                                                                                                                                  | Completion Date (Month/Year):<br><br><b>06/2023</b> | Value of services provided under the contract ( <b>Tk. 35,00,000.00</b> ) |
| <b>Detailed Narrative Description of Project:</b> This system was developed to manage overall activities of internal audit by the audit team. This includes audit planning, risk analysis, audit conducting, reporting and follow-up.                                                                         |                                                     |                                                                           |
| <b>Detailed Description of Actual Services Provided:</b><br><br>Requirement collection, Requirement analysis, System Analyst Development & design of database, Regular updates, Training on Admin Panel, Data Entry, Adaptation of new technology as suited, Maintenance, implementation in Bank Data Center. |                                                     |                                                                           |
| <b>Database:</b> MySQL                                                                                                                                                                                                                                                                                        |                                                     |                                                                           |
| <b>Programming Language:</b> PHP Laravel Framework                                                                                                                                                                                                                                                            |                                                     |                                                                           |

|                                                                      |
|----------------------------------------------------------------------|
| <b>Scripting Language:</b> JavaScript, AJAX, JQuery, Bootstrap, Json |
|----------------------------------------------------------------------|