

COMPANY PROFILE



DOCUMENT

Company profile

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SPATE INITIATIVE LIMITED

CORPORATE OFFICE
1207, 105 Sukrabad Rd
Dhaka-1205, Bangladesh

E-mail: help@spatei.com Web: www.spatei.com

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1. INTRODUCTION

Spate Initiative Limited provides one stop solution for all the companies out there, technologically. We aim to technologically advance and ease up the works of small businesses to large corporates. Our goal is to not only advance the urban side, rather we focus on the advancement of the rural areas.

Spate Initiative Limited began its business operation as a software solution and technology providing company in January 2020.

Spate Initiative Limited focuses exclusively in high quality and cost-effective software development and implementation of services. We are making an advancement in Artificial Intelligence, in further advancing life and making life easier. The Company has currently been engaged with Government Projects, Educational Institutes, Small/Large Corporates and Businesses of all types.

2. Spate Initiative Limited

The company has been formed by a group of professionals having vivid experience and wide exposure in Information Technology. People involved here are young qualified engineers from the renowned universities across the globe.

The resource personnel has the experience of working with corporate culture and one of the top IT Companies in the country. The Company has been consistently providing reliable support services and consultancy to a wide variety of corporate houses either in the capacity of executive or as business partner or consultant.

Bottom line of the company philosophy is building a long-term business partnership with its clients where interpersonal relationship, reliability, assured quality and target oriented modern technology are the major building blocks.

It is a company where professionals from both technical and functional field group together with an objective of providing appropriate business solutions. It realizes the importance of functional knowledge and its impact in developing business solutions. We constantly strive to be a leading technology firm with profound business and functional knowledge. The key to the company's success is the maintenance of a close working relationship with the clients through ensuring the best possible solutions to their needs; to establish and maintain a thorough knowledge and understanding of client's objective and help them maximize the benefits.

We want to establish ourselves as the best choice in Computing and Information Technology Services, Consultancy and Development by offering the full spectrum of services.

3. OUR MISSION & VISION

Our Mission is to digitalize the rural parts of the country and to represent Bangladesh as one of the major IT Giants in the world, first by starting in the backbone of the country, the schools.

Our Vision is to achieve 100% employment rate in Bangladesh, at first. Our Vision is to make the country technologically sound in every aspect, and for that, we have to start from the most remotest of the parts in the country. We believe this can be done because the average of the people is just over 27.6 years. We are very enthusiastic to deliver the country the technological advancement the mass people needs.

Our keys for development:

- Remove Unemployment
- Involving women in IT
- Introduction of technology in rural areas
- Desire for Excellence
- Innovation
- Transparency
- Teamwork

We believe in

- Motivation
- Entrepreneurship
- Desire to help the country
- Will to do something out of the box
- Collective responsibility and leadership
- Professionalism and ethics
- Adding values to our client needs

4. OUR JOURNEY

It has been a long time since we started our journey but yet we have experienced a great deal of work experience considering we are just new in the game. We are glad and proud to have surpassed the feet we thought were benchmarks.

Deployment of our Product School360	Got recognized for efficiency and support from new clients which led to more clients	Started developing a portal and HRM for a consultancy from UK	Called up for Innovation Zone in BASIS SOFTEXPO 2020
School360 starts to reach more clients in a short span of time	Got to work with Central Attendance System for Primary Schools in Jessore	Hosted our first inaugural meeting from eradicating unemployment in the rural area	After Successful implementation in Jessore, we received a work order from Kachua, Chandpur
Won 2 nd prize in Daffodil ICT Carnival 2019	Implemented Attendance System in HSBC		Expansion in rural areas started towards the goal of unemployment

2019

2019

2020

2020

5. OUR INVOLVEMENT

■ ICT CONSULTANCY

We consult for high-end technology implementation at clients' site or implementation of new technology according to the clients' requirement or upgrading, enhancing the existing facilities in the clients end with the new technology integrated with the existing one. Spate Initiative Limited offers a full range of consulting services to help analyze your business requirements for effective implementation of solutions. Our consulting services cover:

- Strategy planning
- Assessment
- Procurement
- Re-engineering solutions
- Planning, best practices etc.

■ SOFTWARE DEVELOPMENT

Software Development is one of the key aspect of **Spate Initiative Limited**, we ensure the latest technology with the perfect methodologies to our clients. Development is deployed followed by scrutinized protocols. **Spate Initiative Limited** offers scalable end-to-end application development and management solutions from requirement analysis for deployment and rollout. We are developing software, related to in-house management system, accounting software for trading, manufacturing house and conglomerates. We hope to come to you with desired software at a reasonable cost. Spate Initiative Limited services span the following application lifecycle stages:

- **APPLICATION DEVELOPMENT** – Providing end-to-end development from requirement analysis for deployment and rollout.
- **APPLICATION MAINTENANCE** – Changing or enhancing software to meet changing or increasing business demands in the post-rollout phase of an application
- **APPLICATION SUPPORT** – We are 24/7 open to our clients.
- **APPLICATION INTEGRATION/MIGRATION/TRANSFORMATION** – Replacing, migrating and integrating legacy or bespoke systems with COTS products.
- **APPLICATION MANAGEMENT** – The application management layer cuts across all software engineering activities listed above. **Spate Initiative Limited** takes complete ownership of the outsourced suite of applications as per the agreed scope and manages the support. This typically involves transition management, project management, proactive risk and scope change management, quality management, SLA management etc.

■ HARDWARE SALES & SUPPORT SERVICES

We offer all sorts of IT Hardware, starting from computer components to CCTV's and services by sourcing from local market and from international market as well. Our team is always here to guide you and provide you can get at the cheapest possible price. We also accept requests from our long time customers, so bringing new products can be easy.

■ MANAGED SERVICES

Spate Initiative Limited has the expertise and experience to manage an enabling infrastructure and business processes. This provides our customers the best of both worlds - control and flexibility over their information systems without either the pain or cost of running them.

6. AREAS OF EXPERTISE

Main Strength of **Spate Initiative Limited** lies in the blend of professionals, specialized and highly focused operation. Increasing customer's awareness is the strength where it excels over its competitors. Our strength lies in our ability to blend current management practice and IT expertise into cost-effective Computer Aided Management Solutions, Products and Services. **Spate Initiative Limited** understands the need for skill transfer to client personnel. Our offers cover the following major areas:

- System analysis
- Business process reengineering
- Process development localization
- Customized and target oriented Workflow design
- Artificial Intelligence(AI) and Machine Learning(ML).
- Customized software development as ancillary product for deployed international software
- International software deployment - product development localization
- Network Monitoring/ Network Management Support
- Network, Security & Threat Management Solution
- Enterprise Server & Storage Solution
- Hardware at competitive price
- Desktop maintenance and support
- Server maintenance and support
- Production operations
- Disaster Recovery and Storage Management Solution
- Power Solution.
- Enterprise-grade LAN Cabling.
- Infrastructure Management Solution.
- Data Centre Operations and Service Delivery.
- Systems Integration.
- Project Management.
- Change/request implementation
- Project support
- Standby support
- Web based support & solution development
- E-business solutions
- Data conversion & data entry
- Overall automation consultancy

7. STRENGTH & CAPABILITIES

The development team of **Spate Initiative Limited** is equipped with proper human resources specialized in different system development tasks. The key areas are;

■ SYSTEM ANALYSIS & DESIGN

System analysis and design team combines both functional and technical analysts. We believe to develop a proper system of which functional analysis is equally important as technical analysis.

■ SOURCE CODE REPOSITORY AND ADMINISTRATION

For source code version control and multiple programmer interaction management we use Visual Source Safe as our source code control software.

■ DATABASE MANAGEMENT

We have database expertise ranging from ISAM or flat database systems like Microsoft Access to robust commercial database engines like Oracle and Microsoft SQL. For web-database connectivity and cross-platform data management we also have specialized experience and expertise in My SQL database server.

■ WEB DEVELOPMENT AND DESIGN

Our web developers and designers are skilled in development with Microsoft Front Page, Macromedia Fireworks and Dream Weaver for web site design.

■ PROGRAMMING

Our young and talented programmers have a wide range of experience in developing systems. Our programming skill involves:

- **PROGRAMMING LANGUAGES:**
Python, C, C++, Java and Microsoft .Net Platform.
- **WEB PROGRAMMING LANGUAGES:**
PHP, Active Server Pages (ASP)
- **SCRIPTING LANGUAGES:**
Java Script, VB Scripts
- **MULTIMEDIA DEVELOPMENT:**
Flash and Flash Script.
- **WEB SERVERS:**
Microsoft IIS and Apache
- **OPERATING SYSTEMS:**
Microsoft Platform and Linux/Unix

8. PRODUCT OFFERINGS

■ SOFTWARE SOLUTION

- Enterprise Resource Planning (ERP)
- Human Resource Management(HRM)
- School Management Software(School360)
- Advocate Management
- Attendance Management System
- Ecommerce Site

■ HARDWARE SOLUTION

- Surveillance Device
- Finger-Print Based Attendance Device
- Face-Recognition Based Attendance Device

9. BRAIN CHILD – SCHOOL360

School360 is the brain child of Spate Initiative Limited. School360 is a data driven, web-based software solution. It is hosted on a Cloud Server, where a world class cloud infrastructure has been used. In this way, the service remains active through all time. Data is secured, so no personal information can be taken. School360 has multi-language accessibility. It means, the user can experience in their preferred language.

With being implemented over 100 educational institutes throughout the country, School360 has made quite a fame for Spate Initiative Limited. And this reputation came from the good work and service provided by the company. School360 has won 2nd prize in Daffodil ICT Carnival 2019.

After this, School360 was nominated among 18 other teams throughout the country in the Innovation Zone in BASIS SOFT EXPO 2020.

10. LIST OF SOME MAJOR CLIENT

APSiS has several clients using its array of products. Our team members have the distinguished experience and association with different national and international organizations in different sectors. A partial list of these clients includes:

■ ATTENDANCE MANAGEMENT SYSTEM:



■ GOVERNMENT



- Directorate of Primary Education, Ministry of Primary and Mass Education

■ OTHER CORPORATE (LOCAL & GLOBAL)

