

Spring Rain Pvt Ltd Business Profile & Capability Statement



Overview

Spring Rain Pvt Ltd is a fast-growing provider of software product development and digital platform engineering services to clients located around the world, primarily in North America, Europe, Asia and Australia. We focus on building long-term partnerships with customers, enabling them to reimagine their businesses through a digital lens. Our industry expertise includes financial services, travel and consumer, software and hi-tech, business information and media, life sciences and healthcare, as well as other emerging industries.

Value Proposition

Spring Rain helps its customers thrive in a market constantly challenged by the pressures of digitization, delivering true end-to-end value through our innovative and scalable software solutions, best-in-class business consulting and experience design, and a continually evolving mix of advanced capabilities. Our historical core competency in software development and product engineering, as well as our work with global enterprise leaders and emerging technology companies, created the foundation for our evolution of other offerings, which include advanced technology and intelligent enterprise solutions and innovative digital engagement. This combination, along with our deep industry-specific domain expertise, helps us speed our customers' digital transformation journeys.

Spring Rain's Unique Approach

Over the past 3 years, we have helped our customers through each wave of technology change, building solutions that help them level the playing field and stay competitive through constant market disruption. Using our software engineering heritage as a foundation, we continue to disrupt ourselves by deepening our technology experience and adding strategic business and innovation consulting, design thinking and physical-digital capabilities to provide business value through human-centric innovation.

Quick Facts & Financials

- Established: 2017
- Customers: 12

- Number of employees: 40
- FY 2019 Revenue: USD \$400,000
- Last 3 years 20+% YOY Organic Revenue Growth
- FY 2019 revenue by geography: 30% North America, 65% Europe, 5% APAC

Industries Served

- Financial Services
- Travel & Hospitality
- Software & Hi-Tech
- Retail & Distribution
- Business Information & Media
- Life Sciences & Healthcare
- Education

Key Strengths:

- Working experience in Australian and International Environments.
- Employees with world standard certifications including ITIL® Expert, TOGAF® 9 Certified, Certified Scrum Professional®, PMP, PRINCE2® Practitioner, AWS Certified Solutions Architect, AWS Certified Developer.
- On each phase of SDLC, Process and procedures defined as per world standard.
- Strong Employee attitude towards excellent customer service, high integrity and efficiency.

Service Mix

- Application Development
- UX/UI Design for an eye-opening user experience.
- Ecommerce solutions & digital commerce platforms
- Enterprise software, ERP & CRM solutions
- Mobile apps with 3rd party integration, social platforms, websites
- Research & Development
- Artificial Intelligence
- Blockchain
- Big data & analytics
- Data engineering / data modeling & analysis / data visualization
- QA & Software Testing
- Manual QA / Automation / Security / Performance
- Project management - Lean management, Scrum & Agile training
- Expert DevOps consulting / DevOps as a service / DevOps support
- Consulting & Audit

Major Clients

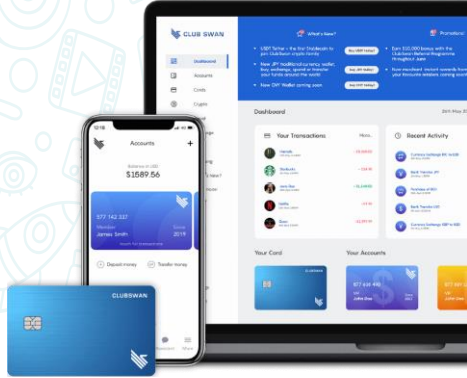
- AU Card LLC (<https://clubswan.com/>)
- Aurne Lifestyle (<https://aurnelifestyle.com/>)
- Nvayo Limited (<https://nvayo.co.uk/>)
- High Intent Marketing (<https://highintentmarketing.com/>)
- Enterprise Cloud Systems Pty Limited
- Learnvault Pty Limited (Australian Federation College afcollege.edu.au)

Skill Matrix

Category	Skills	Level of Experience	Last Practiced
Use of Tools	Project management software (JIRA, Trello)	Expert	Current
	Version Control System (GIT, Bit Bucket)	Expert	Current
	Team communication tool (Slack)	Expert	Current
Code Quality/Performance	Automated code formatting / code quality checks	Expert	Current
	Code performance	Expert	Current
	Refactoring and Rewrite	Expert	Current
	Application scalability	Expert	Current
Testing and CI	Automated Tests	Expert	Current
	Use of CI	Expert	Current
DevOps/Automation	Setting up development environment	Expert	Current
	Application Hosting	Expert	Current

	Provisioning servers	Expert	Current
	Configuration management software	Expert	Current
	Scalable infrastructure	Expert	Current
	Automated deployment	Expert	Current
	Canary releases (step by step roll out)	Expert	Current
	Logging/Instrumentation	Expert	Current
	Monitoring/Alerts	Expert	Current
	Incident postmortems	Expert	Current
	Database migration	Expert	Current
	Database backups	Expert	Current
Databases/Persistent storage	Database dumps for development environment	Expert	Current
	RDBMS	Expert	Current
	NOSql	Expert	Current
	Cache	Expert	Current
	App level	Expert	Current
	Infrastructure level	Expert	Current
Security	Micro Service	Expert	Current
	Serverless	Expert	Current
	Monolythic	Expert	Current
Architecture	Cloud	Expert	Current
	Google Cloud Platform	Intermediate, Fast Adoption	1 year ago
	AWS	Expert	Current
	Azure	Intermediate, Fast Adoption	Current
Programming Language, Platform, Framework	Node	Expert	Current
	React	Expert	Current
	Angular	Expert	Current
	React Native	Expert	Current
	Other Javascript Based Frameworks	Intermediate/Fast Adoption	Current
	PHP	Expert	3 years ago
	Java	Expert	Current
	Puppeteer	Expert	Current
	Cypress	Expert	Current
	Selenium	Expert	Current
	Swift	Expert	Current
	iOS	Expert	Current
	Objective C	Expert	2 Years ago
	SwiftUI	Intermediate, Fast Adoption	Current
	Android	Expert	Current
	Kotlin	Intermediate, Fast Adoption	Current
	Flutter	Beginner	Current

Case Studies



Client: AU Card LLC, Brand: Club Swan

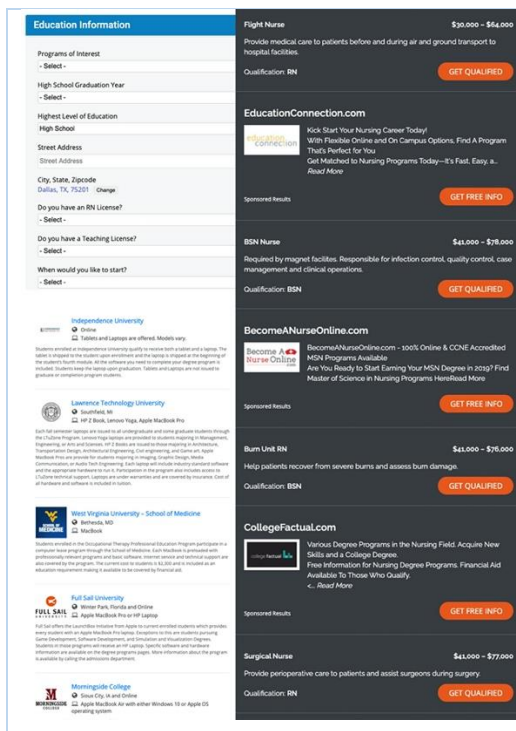
Overview:

Club Swan is a fintech brand based in UK. Spring Rain manages and supports almost 70% of their whole IT and Software Development department. Some of the core services that are built for the business is:

- KYC and AML Check and Automation
- Build Own Payment Gateway
- Card Services and Operations
- Wallet Services and Operations
- Crypto Currency Buy, Sell, Liquidation and other Operation
- Common Services offered by banks or any financial company
- Referral Engine

Technology:

- Micro Service Architecture
- Backend and API services containing more than 500 micro services.
- DevOps
- Front End Portal using Node, React.
- Mobile Applications – iOS and Android
- Automated QA using Puppeteer and Appium



Client: High Intent Marketing

Overview:

HIM is one of the top Education Lead Seller in USA. However, their process was manual and call center centric. Spring Rain automated their lead delivery system and created a lead delivery engine which integrated over 25 colleges and/or Universities across USA. The outcome of the project was 300% increase on revenue within 1st year and 50% drop on operation expenses.

Technology:

- Micro Service Architecture
- Backend and API services containing more than 70 micro services.
- DevOps
- Front End Portal using Node, React.
- Custom Back Office Portal for Managing Business
- Reporting Suite
- Automated QA using Puppeteer



Client: AFC Health Limited

Overview:
AFC is one of the leading health care providers in Bangladesh. Spring Rain helped develop four mobile apps include backend services.

Technology:

- Micro Service Architecture
- Backend and API services
- DevOps
- Android Apps
- Automated QA using Appium