

Company Overview UniSoft Systems Limited

UNISOFT Systems Limited
(Concern of **smart** Technologies (BD) Ltd.)
House # 53, Road # 06, Block# C, Niketon, Gulshan-1, Dhaka 1212,
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About Us

Unisoft Systems Limited (USL) has been in the full life-cycle software development and global IT arena since 1999. The company has been developing and marketing various enterprise solutions and packages, including UniACC, UniPOS, UniVAT and UniERP for various industries. The National Board of Revenue (NBR) has approved the UniVAT system as one of the only five systems to be used as VAT software solution. Additionally, Unisoft has been custom developing software solutions for many local and international customers. The company has emerged as a solution provider with a vision to develop customized and tailor-made software for domestic and international markets.

USL is a private limited company, which was incorporated on April 12, 2000, under the Companies Act, 1994. The company's board directors have graduated from various reputed universities, including Cambridge University, Cyprus College and IBA. USL leaders also possess Project Management Institute (PMI) Certified PMP and American Society for Quality Certified Manager of Quality / Organization Excellence (ASQ CMQ/OE) professional certifications. They also consulted and worked with global and international companies such as Bank of America, Hopewell, NJ, USA, Merrill Lynch, Hopewell, NJ, USA, PFIZER, NY, USA, SCHERING PLOUGH, MERCEDES-BENZ USA, FIRST USA BANK, GOLDMAN SACHS, Maverick Software and Telecom Services Inc.

With our overseas educational backgrounds and professional work experiences, and with local and global renowned organizations, we are capable of delivering quality solutions successfully better than anyone else in the market, be it a small or large project.

Vision and Mission

Our vision and mission are as follows:

Vision:

UniSoft's vision is to develop quality software solutions through innovation and continual improvement. Our products, services and commitment for customers' satisfaction and success will make UniSoft a well-recognized and reputable organization developing and providing branded software solutions locally in Bangladesh as well as globally.

Mission:

We strive to be acknowledged for a home of talented and satisfied employees who bring out solutions that enable people and organizations to be best efficient in their activities.

Keeping our vision and mission in mind, the followings are the key activities in brief:

- To comprehend the existing and potential activities of government and non-governmental sectors for assessing the feasibility to design and develop solutions.
- To provide solutions that provide easy access, time saving, spontaneous information, hi-speed internal and external communications, cost effectiveness, effective security, useful statistical analyses and smooth operation.
- To provide infrastructure solution, including designing, implementing, installing and maintaining network for client(s).
- To train IT resources for the respective client(s).
- To provide best customer service by offering technical and non-technical support regarding software and hardware.

Why Us?

Unlike many providers who are rigid, inflexible, and unhelpful and believe in instant gain, leaving their customers in the dark, we are different. We are proud of our reputation, offering a friendly and flexible approach, which ensures long-term partnerships with our clients.

- Committed to client benefits
- Approach to build long-term relationships
- Low risk delivery model
- Dedication to meet deadline
- Deep Technology Expertise
- Experienced Software Outsourcing Partner
- Excellent quality works at affordable rates.
- We are available 16-20 hours daily over phone/email
- Every issue/email is addressed within 12 hour of receipt
- Online demo of the project in the development phase
- Update the client of regular progress through a daily status report
- Unconditional warranty for any bug reported in the code we develop

We believe that any solution will be effective only when it perfectly complements existing business strategies, practices, structures and vision. Each project is unique in its requirements and our approach subsequently differs apart from our evident knowledge, expertise and sheer devotion to our work, is the fact that our solutions go beyond being a mere means to an end.

We are committed towards achieving high levels of customer satisfaction by ensuring quality, cost effective and timely solutions. It would be our endeavor to achieve this with technical, financial, business and moral excellence.

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We are committed to world standard services to make sure effective and efficient solutions for your unique business need. Our expertise and cost effective solutions will eliminate processing overhead of your organization and will help you to concentrate in core business operation.

Expertise

Creativity and originality are our keywords we live by. And our professionalism gives it a definite shape in the form of our products & solutions. Our company is staffed by a large team of extremely talented professionals with a strong background in Information Technology having extensive experience in various modules to meet the rigid standards of quality as demanded in this sector.

An assurance of quality - our skill sets and tools are the invaluable assets that help us deliver high quality, project realization solutions to our clients. Our technical and design infrastructure give us the advantage to provide cost-effective, robust and scalable solutions.

Our team consists of highly experienced project managers, developers, strategists, software analysts and designers who have received impressive feedback for effective execution of projects within their deadlines. Our dynamic team environment has been servicing and providing solutions for large international and national clients as well as medium to small business enterprises. This coupled with state-of-the-art communication facilities and infrastructure makes our development center a virtual extension of your business. It is with this pride that we build long lasting and strong client relationships, which lead to creating truly dynamic and effective solutions that have been proven time and time again.

The UniERP™ Design

Many ERP solutions are designed with current needs only. As a result, when an organization needs the solution to adopt according to the business changes, over time the system fails.

UniERP™ Business Solutions™ Enterprise Architecture has been designed with this issue in mind, and it has been designed with the maximum flexibility, so we assure for maximum adoptability. And the flexibility makes UniERP™ Business Architecture, Data Architecture, Applications Architecture and Technology Architecture seamlessly superior to other existing enterprise architectures. To some extent we have followed TOGAF framework. However, in general our architecture is developed by following global general business needs and enterprise practices.

Our Products

Over the years Unisoft has developed various custom business management software. While initially the company focused primarily on the development of custom software, the company has been investing developing various software packages in the recent years, and it has been heavily investing on the development of enterprise resource planning (ERP) software for various business sectors for last three years. The following are the ready UniSoft software that are currently the company is offering to its clients:

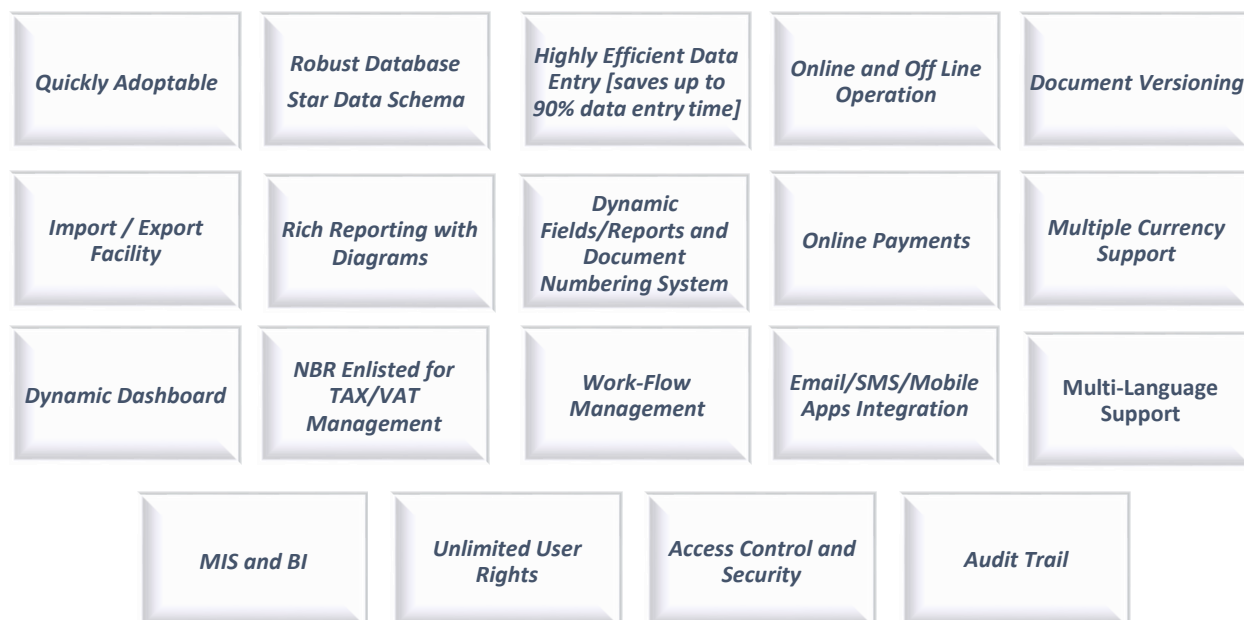
- Unisoft Enterprise Resource Planning for All Industries – UniERP
- Unisoft Enterprise Resource Planning for Textiles – UniTex
- Unisoft Enterprise Resource Planning for Ready Made Garments – UniERP for RMG
- Unisoft VAT Management Software – UniVAT
- Unisoft Point of Sale Solution – UniPOS
- Unisoft Account Management Software – UniACC

Core UniERP™ Business Solutions™



The UniERP Architectural Design

Key Feature Advantages of UniERP Design



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Key Features of the UniERP™ Sub-Systems

Purchase

- Purchase Planning
- Material Requirements
- Supplier Inquiries
- Tendering
- Supplier Quotation
- Comparative Statement
- Digital Signature
- Purchase Orders
- Outsourcing
- Contracts
- Import Processes
- PI Management
- LC Management
- Purchase Returns
- GRN/MRR
- Purchase Invoice
- Dr/Cr Notes
- Multiple VAT/TAX
- Budget Monitoring
- Public Procurement Policy

Production Module

- Weighing Scales
- Cost Calculation
- Quality Assurance
- Sample Production
- Efficiency Indexing
- Discrete/Process/Manufacturing
- Bills of Material/Recipe
- Management/Formula Management
- Technical Data Configuration
- Manufacturing Project Management
- Work Schedule Management
- Material Production
- Schedule/Material Resource Planning
- Consumption Management

Sales

- Sales Inquires
- Sales Quotation
- Sales Contracts
- Sales Orders
- Sales Invoices
- Distributor Management
- Product Configuration
- Inventory Commitments
- Delivery Planning and Shipping
- Sales Returns
- Cr/Dr Notes
- Invoicing
- Imports
- PI Management
- LC Management
- Multiple Sales Pricing
- Point of Sales
- Cash Sales
- Credit Sales
- Credit Realization
- Recurring Invoicing
- Discount Management
- After Sales Service
- Warranty/Guaranty Management
- Sales Returns
- Ordering from Mobile Apps
- Visit Planning
- Conveyance Bill Management with GPS
- Online Payment Systems
- Dashboard

CRM

- Contact Management
- Lead Management
- Opportunity Management
- Scheduling
- Communication
- Sales Forecasting
- Sales Forces Performance Analyzing
- Offers and Contracts

Fixed Assets

- Item Receive
- Item/Machine Configuration
- Service Plan
- Job Request
- Job Card
- Item Consumption
- Item Assignment
- Item Transfer
- Item Disposal
- Damage Goods Entry
- Depreciation Journal
- - Tracking by GPS

Stock & Inventory

- | | |
|---|--|
| • Multi-Stage Warehouse and Site Management | • MRR/GRN |
| • Slotting | • Delivery/Issue |
| • LIFO/FIFO/RANDOM Transactions | • Inter-Branch Transferring |
| • Actual/Average Costing | • Wastage Tracking |
| • Acquisition Price Tracing | • Receiving, Picking, Put Away, Packing, Truck Loading and Manifesting |
| • Movements and Transactions | • Inventory Shortage/Over |
| • Quality Assurance | • Digital Gate Pass |
| • Re-Order Level (Multiple) | • Batch/LOT Wise Stock |
| • Re-Order/ Maximum / Minimum Level Setup | • Stock Aging Report |
| | • Accounts Integration |

HR & Payroll

- | | |
|------------------------|-----------------------|
| • Organogram | • Leave Management |
| • Job Grade Management | • Holiday Management |
| • Position Management | • Calendar Settings |
| • Salary Structuring | • Overtime Management |

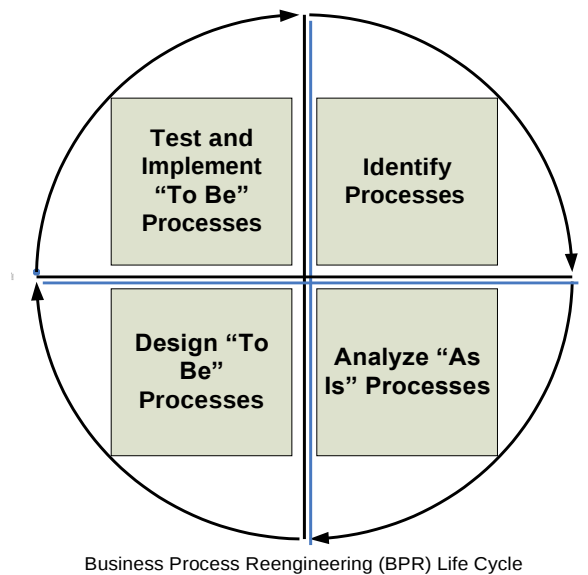
- Employees' Skills Bank
- Employees' Job Grades
- Employees' Positions
- Employees' Job Contracts
- Employees' Duties
- Employees' Responsibilities
- Employees' Authorities
- Employees' Performance KPIs
- Employees' Postings
- Employees' Retirements
- Employees' Landing Pages
- Shift Management
- Delay Absent Policies
- Increment Management
- Promotion Management
- Payroll Management
- Final Settlement of Accounting
- Admin Notification
- Visitor Management
- Employee Self Services
- Performance Appraisals
- PF Management
- Loan Management
- Recruitment Process

Financial Accounting

- Bank Reconciliation
- Account Vouching (Receive/
- Payment/Journal) Both Cash/Bank
- Financial Accounting
- Account Receivable
- Account Payable
- Cost Accounting
- Investment Accounting
- Fixed Assets Management
- Billing
- Controlling
- General Ledger
- Party Ledger
- Balance Sheet
- Income Statement
- Cash Flow Statement
- Consolidation

Software Development Methodology of Unisoft™

For the development, customization, configuration and implementation, it is important to leverage software development methodology very effectively, be it the waterfall or any agile methodology. While some organizations are familiar with the waterfall and others may be using an agile method, it becomes important to utilize a method that can suit the all customers' familiarities. To keep this view in mind, Unisoft utilizes Dr. Walter Shewhart's Continual Improvement of Plan-Do-Check-Act (PDCA) life-cycle for its software development and UniERP implementations for its clients. Our customized PDCA methodology can conform to both the values of waterfall and agile methodologies:



Guarantee of Success from Unisoft™

No company provides guarantee for successful ERP implementations especially since the ERP implementation failure rates are extremely high locally and globally. However, with its solid structured company, Unisoft™, behind it, its seasoned, professional, proven and effective UniERP™ Team, UniERP™' flexible and robust architecture and design, and the software development and implementation methodology of Dr. Walter Shewhart's Continual Improvement of Plan-Do-Check-Act (PDCA) life-cycle that is leveraged in the UniERP™' implementations, our organization confidently and rightfully can assure the guarantee of successful UniERP™ implementations for the following reasons, by eliminating the causes of failure's:

1. The leaders of the UniERP™ Team are seasoned, professional and experienced enough to understand the human elements and organizational dynamics to control/ manage of changes and requirements of all business sectors regardless of the business sizes.
2. The flexibility and robustness of the UniERP™ Architectural Design will allow the adoption of the necessary business process changes very smoothly. In most cases, configuration changes in the system, without any or little changes to the software code, will be sufficient to adopt the process changes/ enhancements/ customizations.
3. The leveraged proven PDCA life-cycle will help the UniERP™ implementations to be equally effective in organizations that are using either "classical" or "waterfall" or any agile methodology.
4. With the proven track record and the fact that it has been in the business for more than sixteen years, Unisoft™ is confident to remain in the business and take a leading role in the software sector in Bangladesh. This assures companies with any required post-implementation and maintenance services of the Unisoft™ and its UniERP™ Support Team that will make any company's UniERP™ implementation a lasting success.

Our Clients

The following are our major clients:

- Gemcon Group
- Orion Group
- Smart Printing Solution
- Lenovo Bangladesh
- SOFEL Bangladesh
- Smart Frontline Services LTD
- MJL Bangladesh, Dhaka.
- WARTSILA Bangladesh Ltd, Dhaka.
- Sylhet Gas Fields Limited (SGFL), Sylhet.
- National Polymer, Dhaka.
- KADAMTALI Steel Mills (Pvt.) Ltd., Dhaka.
- Rimso Battery and Co., Dhaka.
- China-Bangla Ceramic Industries (cbc), Dhaka
- Great Wall Ceramic Industries Ltd., Dhaka
- Fu Wang Ceramic Industry Ltd., Dhaka
- Sun Power Ceramics Co., Ltd., Dhaka
- Ratan Chemical Co., Dhaka
- Otobi Limited, Dhaka.
- M&G Inc., Dhaka.
- SIEMENS Bangladesh Limited, Dhaka.
- Como Apparels, Dhaka.
- Prime Logistics Ltd., Dhaka.
- Butter & Orange, Dhaka.
- Platinum, Fulbaria, Mymensingh.
- Mens World, Dhaka.
- CG World Fashion, Dhaka.
- Tabiweb, Japan

- BOSS Inc, CA, USA.
- Beevatech Limited, Dhaka.
- Bigboss, Mymensingh.
- Infinity, Dhaka.
- Jahanabad Sea Foods Ltd., Khulna.
- Jalalabad Sea Foods Ltd., Khulna.
- Coastal Development Partnership (CDP), Khulna.
- Digital Auto Care(DAC), Dhaka
- SEKAI Corporation Ltd, Satkhira.
- Gentle Park, Dhaka.
- Apon Bhubon, Dhaka.
- The Royal Tour, Khulna.
- Mahanagar Diagnostic Centre, Khulna.
- Stitch, Dhaka
- Lark, Dhaka
- Prajapati, Dhaka
- Hotel Royal International, Khulna.
- Shikha Diagnostics, Kishorgonj
- Rishilpi, Satkhira.
- Care Diagnostics, Mymensingh
- Jautha Unnayan Prochesta (JUP), Jamalpur
- YASHMAK INT, Dhaka
- Shohid & Brothers, Khulna.
- Duncans Diagnostics Center (Pvt.) Ltd., Mymensingh.
- Mymensingh Mohila Degree College, Mymensingh.

Name of Company: Unisoft Systems Limited

Date of Incorporation: April 12, 2000.

Legal Status: This is a Private Limited Company by shares & incorporated in Bangladesh (Register of Joint Stock Companies & Firms), Reg. No. C-40039(2007)/2000 under the Companies Act-1994.

Corporate Address:

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Software Professionals: 50

Tools & Technologies

Architecture:

Multi-tier, Client-Server, .net

Analysis and design:

Object Oriented Analysis and design (OOAD), UML using Visio/ Smart draw, Microsoft Project

Operating System:

Microsoft Windows 2000/ 2003, Windows XP, Windows 9x, Linux, Apple Macintosh, Unix

Interface and Development:

Visual C#.net, Visual Basic.net, ADO.net, XML, VB6, Java

Web:

ASP, ASP.net, VB.net, C#, PHP, CFML, HTML, DHTML, Ajax, JSP, J2EE,

Database System:

Microsoft SQL Server 2000/2008, Oracle, Microsoft Access, MySQL

Server Systems:

Microsoft Windows 2000/2008 Server, Microsoft Windows Server.net (2003), Linux Server, IIS, Apache, DNS, Microsoft Exchange Server, Microsoft ISA Server, Unix, Linux

Reporting:

Seagate Crystal Report, Active Reports

Deployment:

Install shield Professional, Web based Publications
