



MICRONETBD BANGLADESH

Company Overview

Micronetbd Bangladesh is a premier provider of cutting-edge technology solutions, offering consulting expertise that empowers businesses in Bangladesh's rapidly evolving digital landscape. We specialize in delivering world-class services in **Salesforce, Litify, and DocuSign solutions**, along with high-quality **software development, IT consulting, and digital transformation** services.

Driven by innovation and excellence, our mission is to equip businesses with the right technological tools to enhance operational efficiency, improve customer engagement, and stay competitive in an increasingly digital world. Additionally, we are committed to fostering local talent, providing hands-on corporate experience, and developing a skilled workforce ready to thrive in a global marketplace.

Mission and Vision

At **Micronetbd Bangladesh**, our mission is to bridge the gap between global technological advancements and local business needs by delivering **best-in-class enterprise solutions**. Our vision is to be a leader in Bangladesh's software development and IT consulting sector, driving technological empowerment and fostering long-term business growth through strategic partnerships and innovation.

Areas of Business Activity

Micronetbd Bangladesh operates in the following key business domains:

- **Enterprise Software Solutions** – Providing Salesforce, Litify, and DocuSign solutions for businesses.
- **IT Consulting & Digital Transformation** – Assisting businesses in adopting new digital tools and improving operational efficiency.
- **Software Development** – Developing custom software applications for a range of industries.
- **Cloud Computing & API Integrations** – Delivering cloud-based solutions and seamless third-party integrations.
- **Process Automation** – Implementing AI-driven workflow automation for businesses.
- **IT Training & Education** – Developing the next generation of IT professionals through specialized training programs.



Our Services & Solutions

We provide a comprehensive suite of **technology-driven services**, tailored for industries such as **legal, real estate, finance, healthcare, and e-commerce**.

Core Service Offerings

1. **Managed Services**
 - **Salesforce Admin as a Service** – Expert Salesforce administration, setup, and ongoing maintenance.
 - **DocuSign Admin as a Service** – Seamless DocuSign platform management and configuration.
 2. **One-Time Engagement**
 - Custom **Salesforce and DocuSign** implementations for businesses looking for gradual adoption of digital solutions.
 3. **Data Migration Services**
 - **Salesforce to Salesforce Migration**
 - **Non-Salesforce to Salesforce Migration**
 - **Legacy Data Migration**
 - **Migration from MS Dynamics, HubSpot, and Insightly**
 4. **Process Automation**
 - Streamlining business workflows through intelligent automation.
 - Architecting lead generation to deal-closing pipelines.
 5. **CPQ (Configure, Price, Quote) Implementation**
 - Implementing **FinancialForce CPQ solutions** for seamless pricing and quoting processes.
 6. **Data Analytics & Insights**
 - Advanced **reporting, dashboards, and business intelligence solutions**.
 7. **API Integration**
 - Seamless integration of Salesforce with third-party applications through APIs.
 8. **Custom Salesforce Applications (AppExchange)**
 - Development and deployment of **tailored Salesforce applications**.
 9. **Heroku Applications**
 - Cloud-based **application development and deployment** via **Heroku**.
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Salesforce Solutions

Micronetbd Bangladesh specializes in implementing Salesforce-powered solutions to **enhance business performance and customer relationships**. Our expertise includes:

- **Sales Cloud** – Smart and efficient sales management with the world's #1 CRM.
 - **Service Cloud** – Enhanced customer service and support solutions.
 - **Marketing Cloud** – Data-driven marketing automation and personalization.
 - **Health Cloud** – Collaborative healthcare solutions for improved patient care.
 - **Custom Development** – Bespoke Salesforce applications, either native or AWS-integrated.
 - **On-Going Support** – Dedicated support solutions to scale as businesses grow.
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DocuSign Solutions

We enhance **business process automation** through seamless electronic document management, including:

- **DocuSign CLM (Contract Lifecycle Management)** – Automated contract workflows with **Salesforce, NetSuite, and other integrations**.
 - **DocuSign eSignature** – Secure, legally binding, and efficient electronic document signing solutions.
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Training & Education Programs

Micronetbd Education

Micronetbd Bangladesh is committed to developing the next generation of IT professionals. Our **comprehensive training programs** are designed to equip young talents with the expertise required to excel in:

- **Salesforce and DocuSign technologies**
- **Software development best practices**
- **Enterprise technology solutions**

Through **mentorship, structured learning, and hands-on training**, we aim to bridge the skill gap and prepare professionals for successful careers in the tech industry.



Our Clients

Micronetbd Bangladesh is proud to serve a diverse range of clients, including:

- **Financial institutions**
 - **Legal firms**
 - **Real estate companies**
 - **Healthcare providers**
 - **E-commerce businesses**
 - **Government agencies**
 - **Technology startups**
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Our Human Resources

Our company thrives on the dedication and expertise of our team. Key members include:

- **CEO & Founder** – Leading the company's vision and growth.
 - **CTO (Chief Technology Officer)** – Overseeing technology innovation and development.
 - **COO (Chief Operating Officer)** – Managing operations and client relations.
 - **Head of HR & Talent Development** – Overseeing recruitment and employee engagement.
 - **Software Engineers & Developers** – Building and maintaining technology solutions.
 - **Salesforce & DocuSign Consultants** – Delivering enterprise solutions and client support.
 - **Project Managers** – Ensuring timely and quality delivery of IT projects.
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Impact on Bangladesh's Digital Transformation

Micronetbd Bangladesh plays a pivotal role in accelerating the country's digital growth by:

- **Empowering Local Businesses** – Delivering scalable, secure, and cost-effective enterprise solutions.
 - **Developing IT Talent** – Training and mentoring professionals to contribute to Bangladesh's IT sector.
 - **Fostering Innovation** – Implementing advanced automation and cloud-based strategies across industries.
 - **Strengthening Economic Growth** – Enhancing Bangladesh's IT capabilities and global competitiveness.
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Future Outlook

Micronetbd Bangladesh is committed to **expanding its reach** and **strengthening its position** as a key player in the regional technology landscape. Our future roadmap includes:

- **Expanding workforce capabilities** to meet the growing demand for enterprise IT solutions.
- **Investing in R&D** to drive innovation and technology excellence.
- **Building strategic alliances** with government agencies, enterprises, and educational institutions.
- **Positioning Bangladesh** as a global hub for Salesforce and enterprise IT expertise.

As we advance, Micronetbd Bangladesh remains steadfast in its commitment to delivering **transformative digital solutions**, fostering a thriving IT ecosystem, and contributing to the nation's progress in the global technology arena.