

Profile of



Mtech Bangladesh

Smarter workflow....best service

Solutions for your home,
office, factory and Industry.

Service makes it more
proper and accurate.

Consultancy is our key
business.

Mtech Bangladesh (Branded as *Mtech*) brings forward years of knowledge and experience and utilizes them to provide its clients with value-added benefits. Since established in 2003 by a group of young and enthusiastic team, the target was offering a unique and niche solutions with great added value. Today

MTECH has joined the race of software solutions market in 2007, and our first core product release was named as “Stech” launched in 2003. Now we marched with a new era in software development in Bangladesh

We have spent most of our time and effort making the software as flexible as possible so that it can meet the needs of 95% of our customers, a solution which can enlist the salespeople and management in the CRM Loop and keeps the customer’s track record. We understand that only the customizable solutions can help an organization’s need as there are specialized needs where general system will not be able to meet on its own.

Why choose Mtech Bangladesh:

Simple Reasons:

We provide high quality flexible solutions

We fit within the budget of clients

Just like Just in Time (JIT) we provide Job on Time (JOT)



A message from CEO

Vision

To become the leading edge technology provider in the Middle East and Bangladesh by creating high quality mobility products and services and partnering with the most renowned suppliers of Mobility solutions in order to fulfill our clients' expectation and achieve measurable competitive advantages.

Mission

To become an indispensable partner to our clients by offering and managing the next assortment of vendors and service providers in the field of Information Technology combined with localization, best practices and service excellence.

Mtech Solutions:

We provide solutions not only for an Enterprise level business but also for small and medium businesses as well. Your shop may be maintaining paper based Process for items, Sales, Purchase and inventory.

We are the Leading POS Software Solution Provider in KSA, and provide an easy to use with fast and easy checkouts solution by keeping all the records so that the system can generate daily, weekly or any periodical reports of all the items, it can also generate Reports like Sales Report, Purchase Report, Accounting & Inventory Reports etc. for day to day activity.

We are capable to deliver a complete solution for Multi-Store Inventory by providing a real-time centralized view of inventory at all your stores. Rapid update of Inventory levels helps in sales activities

and can make the business to become more sustainable. It can be easily viewed from any location, like if you want to see the availability of an item in any other store which is sold out from the current location.

1. Dynamic customized solution.
2. Web based interactive customized dashboards.
3. Integrated with all main enterprise resources planning.
4. Open source reporting service.
5. Supports multi - level organization structure.
6. Supports multi data base (SQL and Oracle) and multi-language interface (Arabic, English, French and Persian).
7. Integrated with useful third party applications including (navigation, territory planer, WMS, AMS and remote HH management) which enhance information flow and sharing between different departments.

Our implementation strategies are always about:

1. Site and Process Analysis.
2. Project Management and Planning.
3. Resource Allocation and Planning.
4. Infrastructure Planning.
5. Integration with 3rd Party S/W providers (ERPs, etc..).
6. Implementation of Best Practice Methodologies.
7. Thorough on-site Testing before Go-Live.
8. Go-Live Support.
9. After-Sale Support.

MAIN FEATURES OF MTECH INHELP:

- 1- Customers-Contracts Registration.
- 2- Preventive Maintenance Management.
- 3- Corrective Maintenance Management.

- 4- Service Request Management.
- 5- Tasks Scheduling/rescheduling and assigning.
- 6- Dynamic Inspection questionnaires.
- 7- Spare Parts Management.
- 8- Reporting Management.

MTECH INHELP IS THE SOLUTION FOR:

Businesses that provide field service for customers whether this service is related to sold products, or not. It helps managing the field service workforce.

- 1- Workforce field service employees consume long time to serve customers.
- 2- Customers are not being served at the time expected.
- 3- Tasks management and assignment for the workforce is hard.
- 4- Customer service reports are not provided to customers.
- 5- Work scheduling and long term planning is hard.
- 6- Lost opportunities and customers.
- 7- Difficulty of sharing information with the workforce in the field.
- 8- Management lack of visibility.

SOFTWARE APPROACH:

- 1- We usually provide 6 months warranty for the software.
- 2- Any stoppage must be clarified with 1 working day.
- 3- Reported issues must be clarified and scheduled for resolution within 2-5 working Days.
- 4- Clients are requested to sign SW maintenance contract where all the above is clarified in details.

IMPLEMENTATION STRATEGIES :

- 1- Scoping and Gap analysis.
- 2- Project plan, Deliverables and Timelines.
- 3- Allocate necessary resources and teams.
- 4- Environment preparation (H/W and Network).
- 5- Integration with ERP (if part of scope).
- 6- Installation of software packages.
- 7- Training for administration.
- 8- Training for Super users.
- 9- Training for all users.
- 10- Pilot Run, UAT.
- 11- Launch live phase.
- 12- Provide maintenance and support as agreed in the contract.

Our Services

1. Customize software solutions
2. IT consultancy
3. Web designing and development
4. Web Marketing & Consultancy

Highlights of some features

- 1.1. **Real-Time Multi-Store Inventory**
- 1.2. **Efficient:**
- 1.3. With the aid of common barcode scanners and touch screen interfaces, you can process your sales quickly and efficiently.
- 1.4. **Marketing and Promotions**
- 1.5. **Other marketing and promotions features include:**
- 1.6. Promotional sales tracking
- 1.7. Multiple price levels
- 1.8. Retail price, wholesale price, and least price type of levels

- 1.9. Time-sensitive promotions
- 1.10. Promotion can be activated at defined time

Flexible:

- 1.11. It can define the discounts, returns, credits and sales specials in a user friendly way and automatically calculate profit margins and stock counts

Accommodating:

- 1.12. If something is not in stock can send a customer order to the purchase order system

Versatile:

- 1.13. Prints sales slips, price quotes and account invoices.

Modern:

- 1.14. Works with all the modern retail devices including barcode, customer display, cash drawers and runs on any network.

Email:

- 1.15. The email can be send to the regular customer regarding new scheme for new product
- 1.16. The email can be send to the owner or any other responsible person regarding sales and purchase activity.

Message:

- 1.17. An organization needs to communicate with what sort of contents?
- 1.18. An organization requirement is to deliver messages, requires different communication components in a way so that they be utilized for business growth
- 1.19. Components:
 - 1.20. To Supplier
 - 1.21. To Customer
 - 1.22. To Employee
 - 1.23. To Management
 - 1.24. To Owner
- 1.25. Types of communication
 - 1.26. Event based
 - 1.27. Time based

- 1.28. The different schemes for the products that can be defined and are sent to the customer by messaging feature as well.
- 1.29. An SMS alert can be send to the owner or any other responsible person regarding sales and purchase activity.

Mtech Solutions:

Mtech Point of Sale

We provide solutions not only for an Enterprise level business but also for small and medium businesses as well. Your shop may be maintaining paper based Process for items, Sales, Purchase and inventory. For you Record keeping might not be difficult but generating Reports should be the most time taking and horrible process which is off course a major problem area in the manual Business Process. We are the Leading POS Software Solution Provider in KSA, and provide an easy to use with fast and easy checkouts solution by keeping all the records so that the system can generate daily, weekly or any periodical reports of all the items, it can also generate Reports like Sales Report, Purchase Report, Accounting & Inventory Reports etc. for day to day activity.

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Mtech Retail Management Solution

Our Mtech retail solution is very simple and easy to use

It will enhance operation, providing with increased speed, accuracy and control of inventory at the sales counter - which lead to increased profits and more time to focus on growing business.

The POS screen is designed to be user friendly, faster operating processes and easy to use without leaving any product. Everything from suspending or waiting sales to creating price quotes; it's all available in this system. POS System requires that you have Accounts Receivable and the Inventory Modules, Sales orders can be generated with the presence of O/E Order Entry module. It is also possible to integrate other available Modules according to Customer's need.

Sales

Invoice No : 000000017 ☐ Cash ☐ Credit Date : 22/07/2015 08:35:34 AM

Customer : User : 001(SA)

S.N	Code	Description	Unit	Qty	Price	Total
1						

Payment Type Amount

CASH

BANK AL-RAJHI

Waiting List

Paid Amount 0 Total 0

Change 0 Discount %

Total Quantity : 0 Discount

Net Total 0

Mtech Inventory Management Solutions

Our inventory management software is designed for multiple channels either for warehouse or wholesale it can be implemented in different types of industries.

The Inventory management system offers the functionality through which monitoring the quantity of each product available for sale can be perform and also helps to ensure the proper stock level is maintained.

We make sure that our Inventory system provides all those advantages to business owners what he was looking for: For example:

Our system provides the information for the right goods on hand

Our system also provides assistance to avoid stock-outs through alerts like reporting, sms and emails It helps to prevent shrinkage (spoilage/theft) And it provides proper accounting.

Real-Time tracking of inventory and stock value Accurate gross profit report Processing sales over multiple channels all with real-time syncing of stock multiple branches tracking of stock.

The Mtech system allows you to create item descriptions, track purchase orders and count inventory. Other features include: serial number tracking, boxed item management for selling items which may be broken down into smaller units, labeling, purchase order creation and inventory reconciliation.

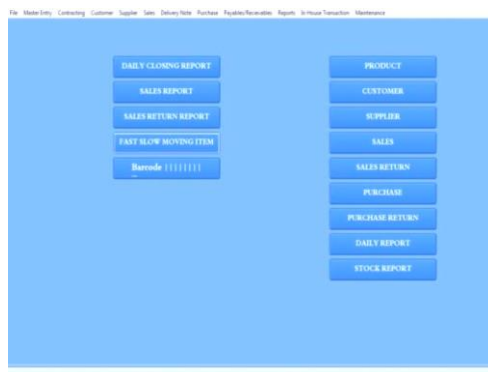


Figure 1: Inventory System front page

Inventory Data

Bill No Bill Date 05/08/2015

Remarks

Get Data Collector Data

Get Zero Data

Item Code	Item Name	Unit	Qty. In Com	Physical Qty	More Qty	Less Qty	Price	More Total	Less Total	Net Total

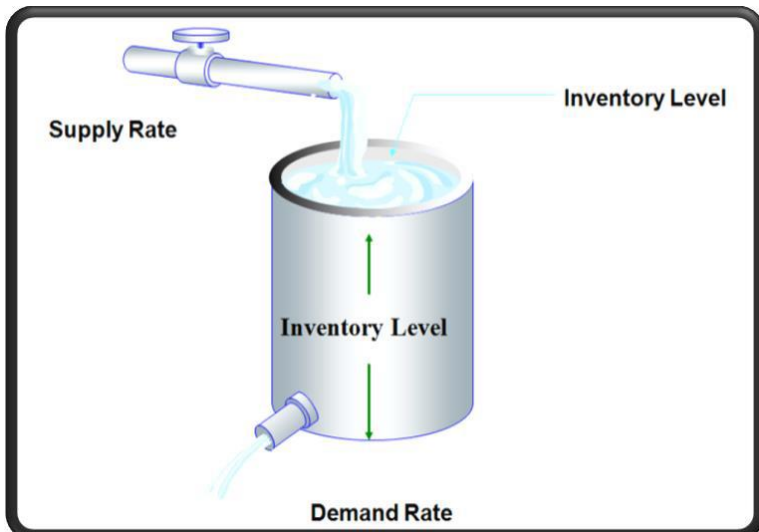
Add Edit Delete Save Cancel Exit

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Net

Figure 2: To collect Inventory Data

Call one of our sales representatives to understand what Mtech system can do for you



Barcode designing

Mtech supports multiple price tag formats, including tags with bar codes. Price tags can be printed automatically as part of the receiving process, or you can manually reprint tags for price changes. Retail Management Solution supports bar code readers for faster checkout and inventory control, printing of barcode labels and designing your own barcode numbers if your inventory items are not already bar-coded, count your inventory using our Mtech barcode scanner Engine software, either in real time or save it and transfer it into the database later.

Besides providing the full spectrum of services, our understanding of market cycles and trends enables us to anticipate our customers changing needs and to proactively provide the right solutions. We grow together with our customers and go deep into their businesses to help them achieve their overall business goals

Touch Screen Module of Restaurant

POS Display, Product Details, Customer Type



Contact Us

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