

Company Profile

Zen IT Services is a sole proprietorship IT Consulting firm providing services and delivering innovative solutions to our clients in Australia. Zen IT Services is a growing organization, started its journey in 2016. We specialize in CLOUD based solutions tailored for your organization. Whether you require custom built applications from ground up or choose and implement off the self SAAS (software as a service) based products for your business functions. Our experienced consultants will ensure that we meet your technological needs to your requirements.

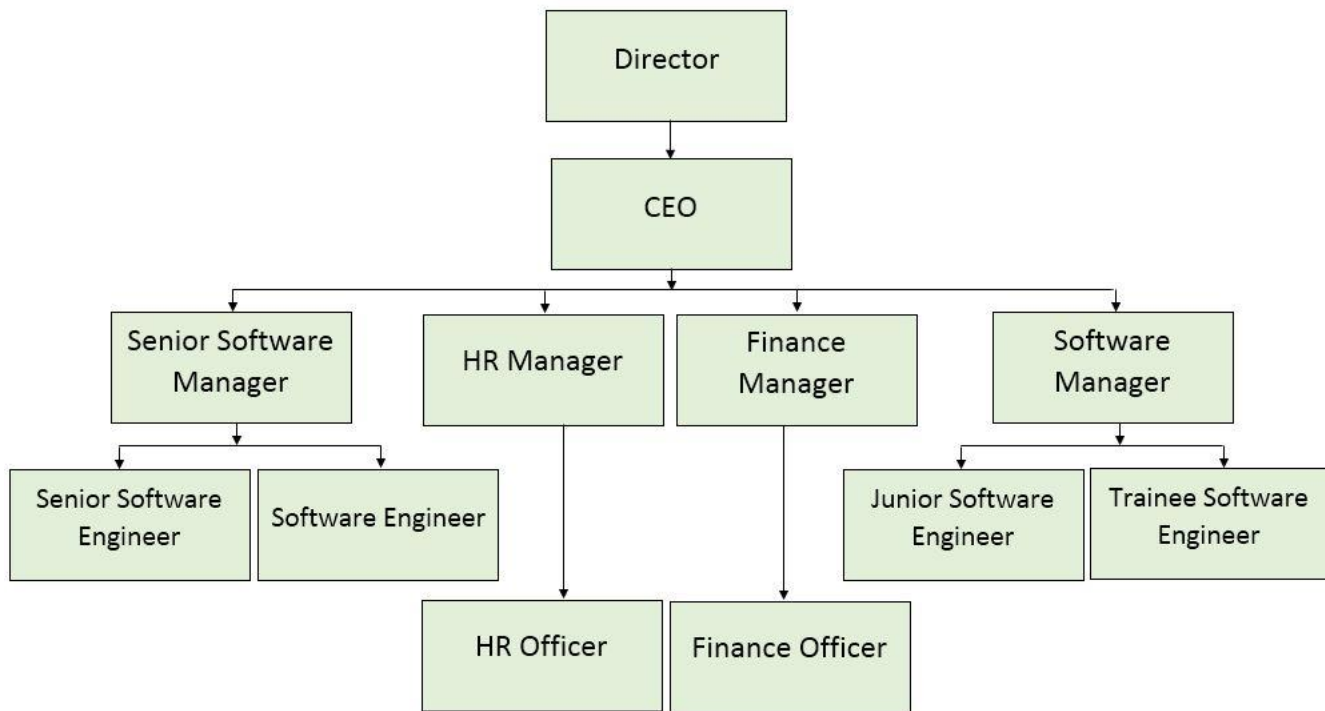
Our Vision

“To be the leader in embracing and implementing cloud technologies in Bangladesh”

Our Missions

“With leading-edge business strategy and IT knowledge, to develop efficient and effective solutions that keep businesses one-step ahead”

Company Organogram



Methodology

- **Rule 1:** Keep IT Simple and Affordable
- **Rule 2:** Work as an IT partner not like a vendor with companies
- **Rule 3:** Reduce traditional IT cost through cloud technology
- **Rule 4:** No hardware – so run your complete business on SaaS Platform
- **Rule 5:** More mobility, greater security and absolute uptime SLA for business applications using a CLOUD

Our mission is very clear. We see our affiliations with technology providers as Vendors and our Client is our Partners. Instead of selling any product, we analyze your business requirements and advice for correct CLOUD portfolio for very affordable & competitive Consulting Fees. Sounds strange?

Let's make this simple – we will provide you the most trusted independent valuation of available

cloud solutions that would fit for your business, not limited only to our vendors or product portfolio as we work for the best interest of our partner (Client) for consulting not for product. Furthermore, we will also be upfront if our products are not the best fix. Why? Simple – we want to be your IT service PARTNER not vendor.

Therefore, if our product expertise suits the business only then we will assist you partners (Clients) with the implementations and customization; otherwise, we will work as a team for managing IT projects on an as required basis. So, why wait to contact us now and find out more about our unique cloud business model. This is absolutely, obligation free. If you are still unsure, join our bi-weekly newsletter on new ways of running your IT.

Zen IT Services Infrastructure

Models:

1. **Discover**-It is a crucial phase where we qualify the project information rendered by the client and envision the requirements into practical plans. Our developing team with their in-depth technical expertise analyzes the requirements to create a detailed master plan. We plan perfectly in this phase as overall scope and the steps, like development, design, testing, cost estimation, deployment, delivery, are individually submitted for the client's approval here.
2. **Planning**-Developing architecture and design solutions is initiated which identifies the project team structure and team members' responsibilities. We realize developing and deploying the design ideas is crucial as it is the stage where the envisioned strategy is placed into practicality. Our expert designers with forward thinking formulate perfect design document deciding the components required for development phase
3. **Build**-It is a crucial phase where we qualify the project information rendered by the client and envision the requirements into practical plans. Our developing team with their in-depth technical expertise analyzes the requirements to create a detailed master plan. We plan perfectly in this phase as overall scope and the steps, like development, design, testing, cost estimation, deployment.
4. **Transition**-It is a crucial phase where we qualify the project information rendered by the client and envision the requirements into practical plans. Our developing team with their in-depth technical expertise analyzes the requirements to create a detailed master plan. We plan perfectly in this phase as overall scope and the steps, like development, design, testing, cost estimation, deployment, delivery, are individually submitted.

Our Services & Solutions:

Zen IT Services provides the following Services and Solutions.

1. Business Solution Overview
2. Salesforce Automation
3. CRM for Sales Management
4. Service Management

Business Solution Overview: Business solutions make decision-making a breeze by improving the approach to KPI reporting. CRM experts at Zen IT Services are here to help you develop custom business solutions that integrate all business management software – from marketing and sales to customer service – into a single, focused system.

With a single solution customized to business needs will be able to track, analyze and report key metrics with ease, helping to make sound business decisions.

Salesforce Automation: Sales force automation (also known as SFA) is the practice of using software to efficiently automate the sales process and management of the sales force. It manages all stages of the sales process from initial customer contact to closing the sale.

Every aspect of Zen IT's sales force automation solution is designed to help achieve business goals. From time-saving automated features to enhanced collaboration, one will have our expert team to support at each stage of one's sales cycle.

CRM for Sales Management: At Zen IT Services, we understand that every business has its unique sales process. We get to know each one individually and enhance it using CRM sales management tools designed to fit needs. Our CRM sales management solution is uniquely developed for your business to help you structure business processes, centralize sales data, and give real-time visibility into sales data. With easy access to sales information, the sales team will have better insight to the overall health of the sales pipeline and be able to better assess the effectiveness of the business efforts one has put in.

Service Management: As service management business grows, tracking recruitment progress can become challenging, especially if done manually. This is where Zen IT Services can help. Our goal is to assist thriving firms with improving their system of handling service requests, client support, and most importantly invoicing and payment collection.

With a solid CRM solution, it is easier for staffing firms to help keep multiple departments in the loop on the latest developments and interactions with customers. CRM software can be used as a way to identify customer patterns and other business intelligence which helps guide sales and marketing strategies.